

Successful SMEs, spin-outs and start-ups

Technology management for small businesses

Programme for 12 June 2006

13:30 Arrival & registration, with refreshments

14:00 Chairman's welcome. Peter Saraga, president-elect of the Institute of Physics
Presentations from experts, in the context of physics-based SMEs,
followed by personal accounts of the experiences of several companies

Update on finance, Technology Funds and Enterprise Capital Funds (ECFs)

14:05 David McMeekin (Company Guides and London Technology Fund)

14:20 Ed Stacey (ECF representative, The IQ Capital Fund and NW Brown)

IPR management, the Gowers Review and the new Business & IP Centre

14:30 Jill Durdin (The Patent Office)

14:50 Jeremy O'Hare (Business & IP Centre representative, The British Library)

Business-academia technology management, licensing, patents and spin-outs

14:55 Tom Hockaday (Isis Innovation)

Access to government support for technology-based SMEs and Budget 2006

15:10 Andrew Miller (The DTI's Small Business Service)

15:25 Tea

15:50 Case 1: deltaDOT. John Hassard (CTO)

16:10 Case 2: Farfield Sensors. Gerry Ronan (CEO)

16:30 Case 3: Pelikon. Mike Powell (CEO)

16:50 Discussion of the issues affecting small physics-based businesses

17:45 Drinks and canapé reception

19:00 Departure

For further information please see <http://industry.iop.org>

We reserve the right to amend the programme, should circumstances require it.

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